



## Help us pick Colorado's "25 Most Powerful Salespeople"

Who's the most powerful salesperson in your sphere of business? *ColoradoBiz* magazine wants your opinion to help recognize top performers -- especially in a difficult economy.

For the second straight year, we'll profile the state's "25 Most Powerful Salespeople" in our January issue based on nominations from you and other readers. It could be someone who sells FOR you, or someone who sells TO you. Give us your single choice and reasons why.

Sales production counts, of course, but the nominees who make our final top 25 will be those who also display uncommon resourcefulness, tenacity, determination and originality from prospecting to closing in a tough economy. We're looking to share with readers the stories of salespeople who are thriving, despite the economic downturn.

To increase the chances of your nominee making the Top 25, we ask that you be as specific as possible in citing the reasons for your nomination.

### Include:

- Nominee's sales figures in terms of dollar volume or units sold, if possible, or at least discuss his or her sales production relative to peers.
- Anecdotes illustrating the nominee's resourcefulness, tenacity, background, personal growth, obstacles or other factors you deem relevant to the nomination. For example, what's the most creative thing a salesperson did to land a meeting and a sale?
- Please include a high resolution head shot

**E-mail nominations by December 4** to Editor Mike Cote at [mcote@cobizmag.com](mailto:mcote@cobizmag.com) or Managing Editor Mike Taylor at [mtaylor@cobizmag.com](mailto:mtaylor@cobizmag.com).